

**TOP BUSINESS OPPORTUNITY** 

# INTERNATIONAL TRADE CENTER

DESTINATION FOR LIVING IN CONTENTEMENT AT THE BORDER OF BILLIONS RESIDENTS'S COUNTRY

## AT THE BORDER



## VINGROUP CORPORATION

WITH 06 MAIN BRANDS

PIONEERING ASPIRATIONS AND STRONG POTENTIAL TO CREATE

INTERNATIONAL CLASS COMMERCIAL URBAN COMPLEX DESTINATION AT THE BORDER OF BILLIONS RESIDENTS'S COUNTRY

**OPEN UP FOR YOU AN UNIQUE BUSINESS OPPORTUNITIES** 

# COMMERCIAL STREET

# NEW RETAIL TRENDS

IN THE WORLD

#### 1. COMMERCIAL STREET

# **New retail trends** of the world and Viet Nam

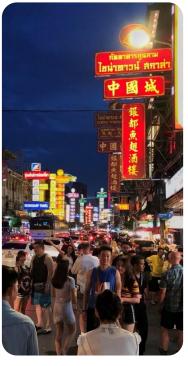
The combination of tourism, shopping & entertainment



KOREA







BANGKOK



**BEIJING** 

The commercial street model has been expanding in many developed cities around the world in recent years. By creating unique shopping experiences combined with utility and entertainment services, it become a destination that attracts a large number of tourists.

**NEW YORK** 

#### SUCCESSFUL CASE

# **Wangfujing Street**

One of the most famous shopping streets, the "must"-visit tourist destination of Beijing (China).



# **18.000.000** turns/ month

Tourism & Shopping

# **OVER 500** shophouses

Cosmetics, foods, services



#### **SUCCESSFUL CASE**

## Taikoo Li Sanlitun

Bustling shopping center, favorite destination of international tourists.



**Tourism & Shopping** 

# **OVER 300** shophouses

Restaurants, flagship, mini hotel







# COMMERCIAL STREET



**BREAKTHROUGH SUCCESS** 

#### 1. HANOI - OCEAN CITY

# **Mega Grand World**

New destination, dubbed the "entertainment universe" of Northern youth.



**Venice Street** 



K-Town Han Street

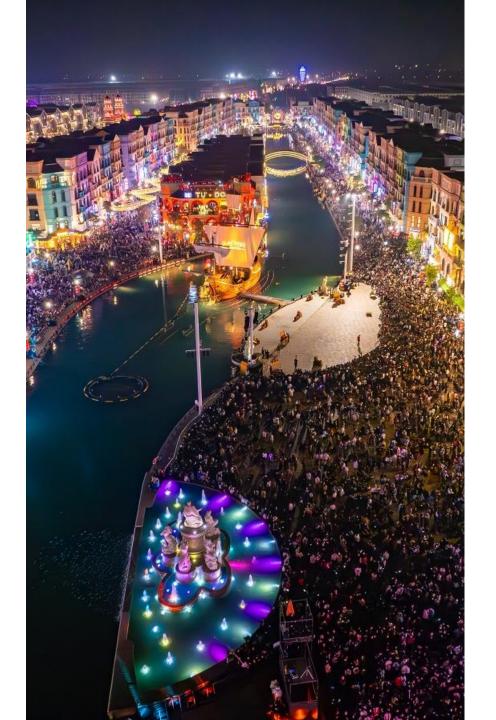
#### **ONLY IN THE FIRST 6 MONTHS OF 2024**

18.000.000

**500 Billion** 

**Number of Shoppers** 

Retail revenue



#### 1. HANOI – OCEAN CITY

# Little Hongkong

The first bustling Hong Kong-style commercial district in Vietnam.

#### **IN ONLY 02 MONTHS**

178

SHOPHOUSES 03 ZONES

#### 1,8 MILLION

VISITORS APPROACHED HOTTEST DESTINATIONS IN SUMMER 2024







#### 2. HAI PHONG CITY

## **Vu Yen Park Walking Street**

Top 1 playground in Hai Phong on the upstream island of Vinhomes Royal Island Hai Phong project.

#### **OFFICIAL OPENING 1.6.2024**

1868 SHOPHOUSES 155.000 VISITORS ON OPENING DAY





#### 3. NHA TRANG CITY

## **Vinpearl Harbour Nha Trang**

A busy culinary and shopping destination in the famous tourist city of Nha Trang, Khanh Hoa.

#### **VIBRANT RETAIL TOURISM CENTER**

444 SHOPHOUSES 100.000 The "International Light Faction!"

**VISITORS** Light Festival"





#### 4. COMMERCIAL STREET MODEL

Becoming a "NEW DESTINATION AT

**HYPER DESTINATIONS**" create success

for retail businesses.



# 4 elements of SUCCESS

**0**1

LOCATION AT THE
HEART OF HYPERCONNECT
DESTINATIONS

03

NOVEL
ENVIRONMENT,
DIVERSE EXPERIENCES

02

METHODICAL
PLANNING TO CREATE
A RETAIL TOURISM
DESTINATION MODEL

04

LARGE-SCALE EVENTS AND FESTIVALS

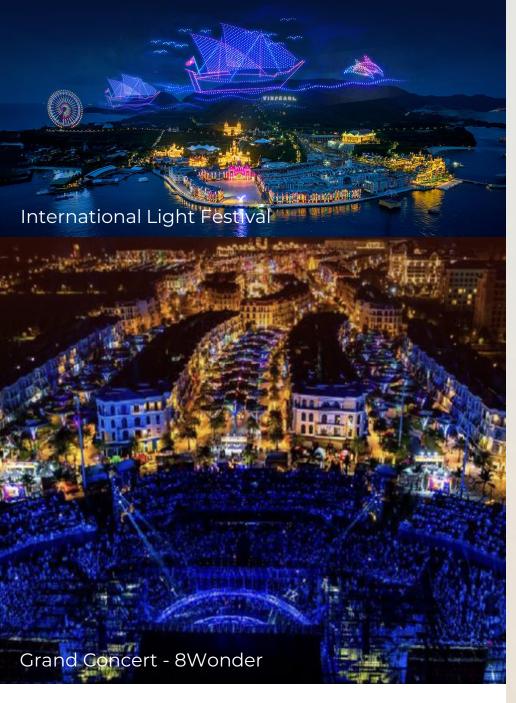
#### **5. ACTIVITIES AT COMMERCIAL STREET**

# Daily shows Vibrant events & Festivals

## ATTRACT MILLIONS VISITORS

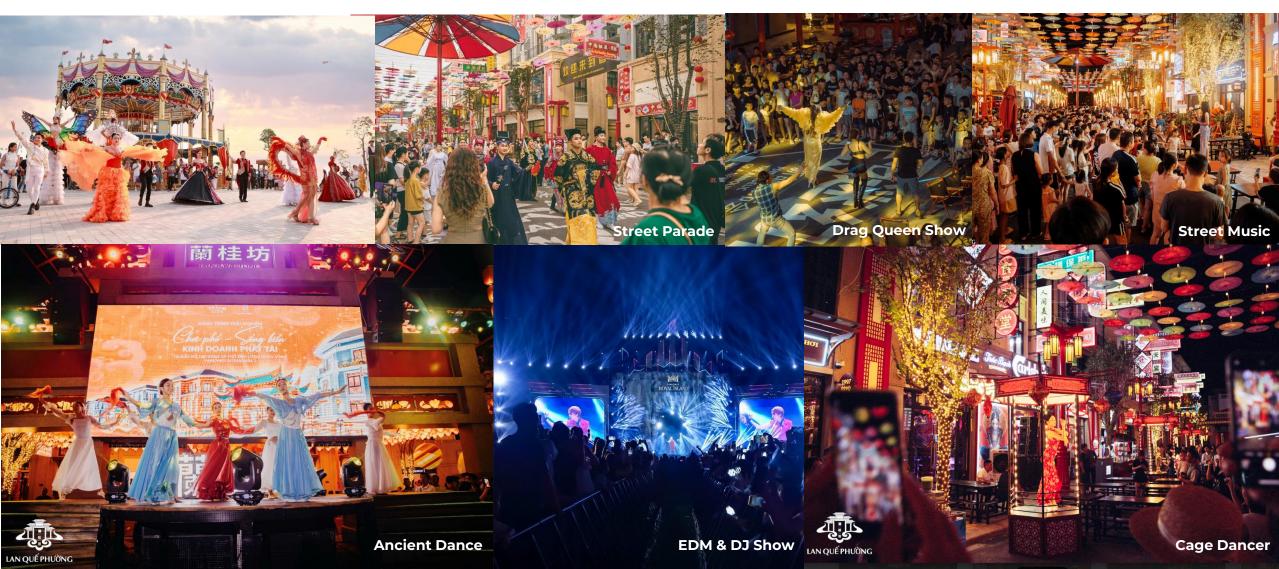
More spending, more experiences, each events bring abundant economic resources to retail shophouses in the COMMERCIAL STREET





#### **5. ACTIVITIES AT COMMERCIAL STREET**

# From day till night









# "COMMERCIAL STREET THE MOST SUCCESSFUL BUSINESS MODEL IN THE RETAIL MARKET"



#### **HEROIC THRIVING HISTORY**

## Mong Cai - a famous commercial port in history

Since the V-VI centuries, Mong Cai has been **a busy trading port with the name Ngoc Son**, play the most important role, the place where the world's merchant ships set their first steps to enter the Chinese, Vietnamese markets and continue to the southern region.



#### **BORDER-GATE TRADE AND TOURISM POTENTIAL**

Currently, Mong Cai is **the most dynamic and busiest trade center of Quang Ninh**. With the potential from the strategic location of "nowhere else" and the heroic history, the place for development of Mong Cai is still very large.



"Mong Cai, National & International potential"

#### YEAR-END BORDER CLEARANCE



Từ 1/9/2024, Cửa khẩu Móng Cái thông quan thí điểm cả ngày lễ và ngày nghỉ trong 3 tháng

Thứ năm, 15/08/2024 20:43 (GMT+7)



0:00/0:00

(ĐCSVN) - Ngày 15/8, thành phố Móng Cái (Quảng Ninh) và thành phố Đông Hưng (Trung Quốc) đã thống nhất thông quan cả ngày lễ, thứ Bảy và Chủ nhật (trừ ngày Tết) trong thời gian 3 tháng để đánh giá hiệu quả.



BAC LUAN PORT 2 THE PROJECT WILL OFFICIALLY OPEN FROM SEPTEMBER 1, including holidays, Saturdays and Sundays IN THE LAST 3 MONTHS OF THE YEAR.

### **GOLDEN TIME**

for business
CATCH THE STORM OF TOURIST
END OF 2024

https://dangcongsan.vn/kinh-te/tu-1-9-2024-cua-khau-mong-cai-thong-quan-thi-diem-ca-ngay-le-va-ngay-nghi-trong-3-thang-675135.html

#### **VINHOMES GOLDEN AVENUE**

WORLD-CLASS TOURISM TRADE COMPLEX
SYMBOL OF CIVILIZED QUINTESSENTIAL AND MODERN VIETNAM
ON THE VIETNAMESE-CHINESE BORDER





WORTHY OF DONG HUNG

# Golden central location the billion-people market connection

The new trade center at the busiest border gate in Vietnam, located at the intersection of arterial roads connecting to the border gates and the Hanoi - Mong Cai highway.

3.500.000

TOURISTS IN JUST THE FIRST 6 MONTHS OF THE YEAR.

+91%

GROWTH VISITORS IN 2024

# ONLY 5 MINUTES FROM BAC LUAN PORT 2

Vinhomes Golden Avenue is capable of welcoming a large number of tourists with strong spending, food lover and shoppaholic.





# Golden central location the billion-people market connection

High-speed railway from Phong Thanh Cang to Vietnam - China border officially operates in 2023





**CATCHMENT AREA OF VINHOMES GOLDEN AVENUE** 

**HUNDREDS OF MILLIONS OF CHINESE TOURISTS THROUGH THE HIGHWAY NETWORK IN JUST 20-30 MINUTES** 

## **Convergence of Vietnamese experiences**

For the first time at the border, a complex of 04 unique food and entertainment streets with strong Vietnamese characteristics



Promises to become a "Miniature Vietnam destination not to be missed by Chinese tourists" right at the border.

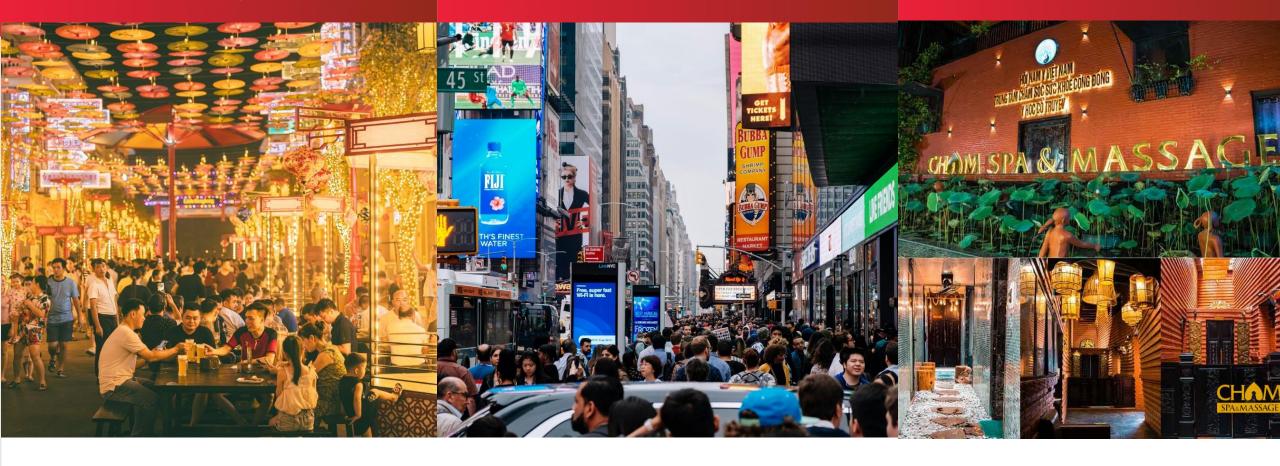
## First-ever high class luxury services at the border

Concentrates business spaces, diverse services, and diverse experiences to attract visitors & customers.

VIETNAMESE – CHINESE FOOD STREET
Border food paradise

PRODUCT DISPLAY COMPLEX & DUTY-FREE SHOPPING

**TRUONG XUAN AREA**Beauty salon – message street



#### Most synchronous infrastructure and utilities in Mong Cai

**International-class commercial and tourist urban complex** with 06 brands of VinGroup Corporation: Vinhomes, Vincom, Vinschool, Vinmec, VinWonder & Vinpearl.



Vinhomes Golden Avenue has definitely become

A new destination for the ELITE CLASS at the border of Mong Cai - Dong Hung.

### Inheriting Vingroup's high-class utility system

Creating a unique place only in Mong Cai.



Outdoor swimming pool

International 5-star restaurant complex

Vinschool



The most modern Olympic swimming pool & Skating Rink

The largest indoor and outdoor playground

(The utility chain is built by the investor in each phase of the project)



Catch the huge flow of visitors from "The leading cultural and health therapy complex" in the North Developed by 3 major brands Vinhomes – Vinmec – Vinpearl

# ORIENTAL COLOR PALACE

Capacity up to 7000 passengers/day.





## The center of biggest events & festival in Mong Cai

Chain of events such as Autumn Festival, Christmas Festival and daily entertainment activities create the busiest and most exciting entertainment center in Mong Cai



## **VINHOMES GOLDEN AVENUE**







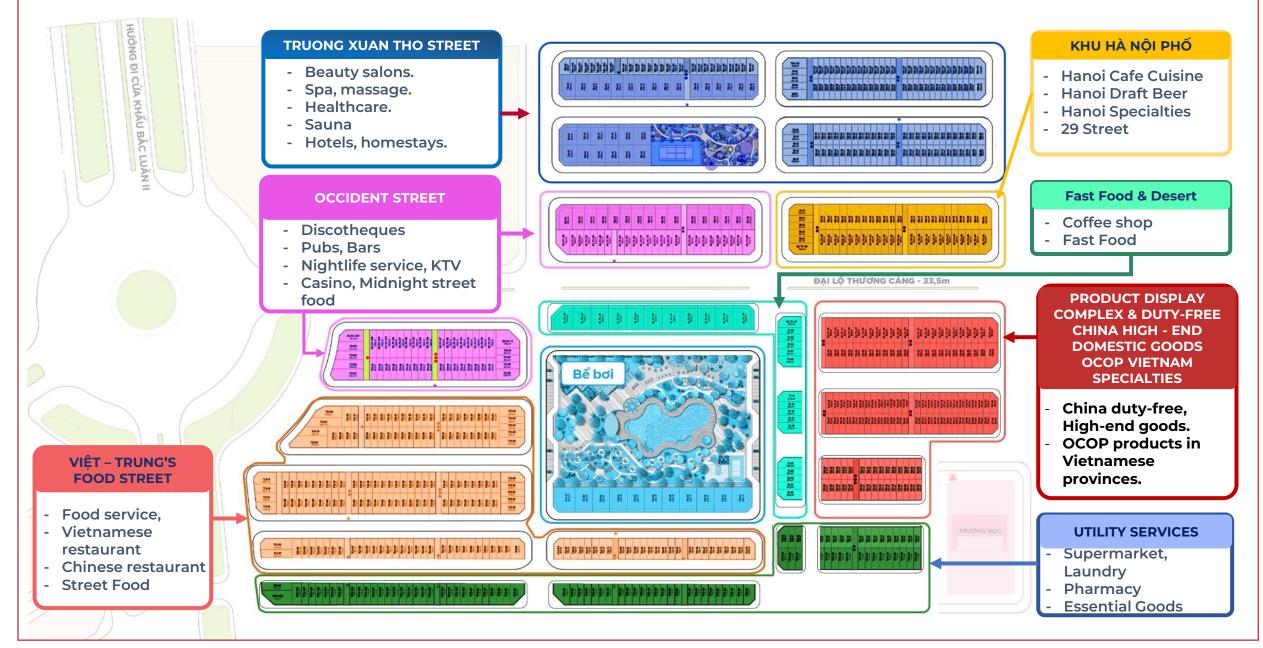
PREMISES

**WORTHIEST AT VIETNAM-CHINA BORDER** 

# PLANNING OF COMMERCIAL QUARTER AT VINHOMES GOLDEN AVENUE



#### VINHOMES GOLDEN AVENUE PREMISES DETAIL



#### **BREAKTHROUGHS BUSINESS - PREFERENTIAL POLICIES**

EXCLUSIVE INCENTIVES FOR RETAIL ENTERPRISES INVESTING AT BORDER GATES

#### **RENTAL SUPPORT UP TO 24 MONTHS**

**MONTHLY BUSINESS** 

vouchers

MARKETING SUPPORT

**Promote Business** 

**EXCLUSIVE**PREFERENTIAL POLICY

For tenants of the shop in bulk



#### 5. ACCOMPANYING WITH VINCOM RETAIL

The unit has experience in managing and operating commercial centers, and a series of successful commercial streets.

Shopping Center

47/63 Provinces/Cities nationwide

O5 Commercial Streets



#### **VINHOMES GOLDEN AVENUE**

WORLD-CLASS TOURISM TRADE COMPLEX SYMBOL OF CIVILIZED OUINTESSENTIAL AND MODERN VIETNAM ON THE VIETNAMESE-CHINESE BORDER

1. GOLDEN
CENTRAL
LOCATION
THE BILLIONPEOPLE MARKET
CONNECTION

2. FIRST-EVER
HIGH CLASS
LUXURY
SERVICES
AT THE BORDER

3. INHERITING
VINGROUP'S
HIGH-CLASS
UTILITY
SYSTEM

4. THE CENTER
OF BIGGEST
EVENTS &
FESTIVAL IN
MONG CAI

SUCCEED BUSINESS MODEL

#### THE MOST SUCCESSFUL IN THE MARKET

**REGISTER NOW** 

GET AN "UNPRECEDENTEDLY ATTRACTIVE" RENTAL POLICY EXCLUSIVELY FOR RETAIL BUSINESSES AT THE BORDER GATE

# THANK YOU!